

## About SOAR LLC

SOAR LLC is a Florida-based management consulting firm that helps public and private sector organizations improve strategy, human capital, operations, and major transformation efforts. Our mission is to empower organizations and communities to rise above challenges through effective change management, leadership development, and performance-driven process improvement. We serve sectors including health, social services, and public health, delivering services that integrate strategic planning, workforce alignment, and measurable operational results.

SOAR is an approved training provider for the Project Management Institute (PMI™) and the Association of Change Management Professionals (ACMP™). We offer training and certification preparation for industry-recognized credentials— including PMP®, CAPM®, PMI-ACP®, and CCMP™ — to build strong project management and change leadership capabilities. SOAR is committed to developing skilled professionals and supporting organizations in applying best-practice project and change methods.

## Past Performance

SOAR has proven experience in the government and public sectors:

- Florida Agency for Health Care Administration
- Florida Department of Health
- Louisiana Department of Children and Families
- Automated Health Systems, Inc.

### Sample Projects:

- Technology & Software Integration
- OCM Strategy & Plan Development
- Project Management
- Legacy System Modernization
- Development Design & Implementation (DDI)

### Point of Contact

Joanne Gallagher, CEO  
(850) 566-1235  
joanne@soar.llc  
[www.soar.llc](http://www.soar.llc)

# NAICS CODES

## Core Competencies

**Professional Certification & Training** – PMP®, CAPM®, PMI-ACP®, CCMP® prep; custom workforce upskilling programs.

**Change Management & Transformation Support** – User adoption, organizational readiness, communication strategy, implementation support.

**Business Process Optimization** – Current-state assessment, future-state design, workflow improvement, and transformation roadmaps.

**Staff Augmentation** – Pre-vetted project managers, analysts, trainers, and change management professionals.

**Health & Human Services Expertise** – Eligibility systems, Medicaid modernization, public health operations, higher-ed services, children’s services.

**Performance Improvement** – KPI design, performance monitoring, data-driven decision support, and continuous improvement frameworks.

## Differentiators



- **Dual-Credentialed Experts:** Approved PMI™ and ACMP™ training provider delivering nationally recognized project and change management certifications.
- **Public-Sector Transformation Strength:** Deep experience in HHS, Medicaid, eligibility, and public health modernization.
- **Integrated Strategy + Change Delivery:** End-to-end support combining planning, process redesign, and workforce adoption.
- **Agile, High-Touch Consulting:** Boutique responsiveness with scalable staffing for project, change, and training roles.

541611 – Administrative Management & General Management Consulting  
541612 – Human Resources Consulting Services  
541613 – Marketing Consulting Services  
541618 – Other Management Consulting Services  
611430 – Professional and Management Development Training  
611691 – Exam Preparation and Tutoring